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## **Full Service Network and Choice One Communications strike phone deal. Lower rates for Pittsburgh consumers.**

***Full Service Network and Choice One Communications enter into a long-term agreement that will result in lower telephone rates for Pittsburgh consumers.***

**PITTSBURGH, PA (August 25, 2005)** Full Service Network based in the U.S. Steel Tower and Rochester NY based Choice One Communications announced today a wholesale partnership that will provide Pittsburgh consumers with continued choices for local phone service. The partnership comes in the wake of PUC and FCC rulings earlier this year that have significantly impacted some smaller local service providers, and threatened to eliminate competition throughout the state.

Under the deal, Full Service Network will buy network switching and dial tone from Choice One instead of Verizon. Not only will the partnership reduce prices for the consumers, but also significantly reduces Full Service Network's reliance on Verizon, a company that has been slow to accommodate the growing network needs of its competitors for the past decade. Full Service Network will service and bill the consumers. Choice One will provide Full Service Network the "behind the scenes" central office switching, E911, and Directory Services on a wholesale basis.

"In hindsight, the Commission's decisions back in March gave the two competitors of Verizon a lot to talk about" said Devon C. Jurgensen, Director of Residential Services for Full Service Network. "As a result, we are now partnered with Choice One and are offering a more diverse product line at better rates to more consumers than ever before."

Both Full Service Network and Choice One agree that as gainful as it may be for their companies, the real beneficiaries will be the residential subscribers. "It is truly a win-win situation", said David E Schwencke, President of Full Service Network. "Couple Full Service Network's excellent consumer services with Choice One's market depth and experience in line level services, and the results are tangible: Extremely competitive plans, many more satisfied residential consumers, and choices for the Pittsburgh market other than Verizon."

Full Service Network ([www.fullservicenetwork.com](http://www.fullservicenetwork.com)) is a veteran telecommunications and Internet service provider serving residential and business customers in the Pittsburgh region for the last 15 years. Corporate headquarters are located on the 57<sup>th</sup> Floor of the US Steel Tower.

Headquartered in Rochester, New York, Choice One Communications Inc. is an integrated communications provider offering voice and data services to businesses and wholesale partners in 29 metropolitan markets across 12 Northeast and Midwest states. Additional information can be found at [www.choiceonecom.com](http://www.choiceonecom.com).

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*For more information or to schedule an interview with Choice One or Full Service Network contact Devon Jurgensen on 412.745.9000 extension 233*